

Program

5:30 pm Informal Reception

6:30 pm Awards Ceremony

Introductions –

Jill Nishi, Director,
Office of Economic Development

Welcome –

Jan Hildebrand, Business Banking
Manager, Wells Fargo

Congratulations –

Mayor Greg Nickels

Video Presentation –

Introduction of the Awards

Award Presentation & Video

Presentation of the Winners –

Mayor Greg Nickels & Jill Nishi, Director,
Office of Economic Development

7:45 pm Close

Thank you to our Judges!

Scott Barron, *Botanical Designs*

Cindy Butler, *Community Capital Development*

Joanne Herron, *Le Pichet*

Randy Randolph, *Three Dog Bakery*

Jude Siddall, *ActivSpace*

Tina Vlasaty, *Cascadia Revolving Fund*

Larry Vinson, *Vinson Brothers Corporation*

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Mayor's Small Business Awards
Tuesday September 13, 2005

Hosted by Mayor Greg Nickels

Generously sponsored by:



MAYOR'S SMALL BUSINESS AWARDS WINNERS: **1984** • Biosonics, Inc. • Campbell Sports • Dial-A-Mop • Environmental Design • Gowan Greenwood Hardware • Olsen's Thrifty Rexall • Pacific Food Importers • Seattle Chinese Post • Starbucks Coffee Company • The Weekly • Uwajimaya • **1985** • Bob Walsh & Associates • Chroma Copy West • General Employment, Inc. • Howden-Kennedy Funeral Home • Independent Ale Brewery, Inc. • Lou DeFranco Insurance Agency • Martin Selig Real Estate • Medalia Salvage • United States Saving & Loan Bank • Urban Industries • Wee Bit of Ireland • **1986** • Chez Dominique • Claude's Color TV • Daly's Home Decorating Centers • Earl Cruzen/West Seattle Junction Development Committee • La Mediterranean Delicatessen • Mamco Manufacturing • Queen Anne Thriftway • The Ritz Café • Sharp Hartwig Advertising • Underground Tours • **1987** • Avtech Corporation • Burke Industrial Center • DeLaurenti's Specialty Foods • Facere Jewelry Salon • Fremont Architectural Pottery • Gretchen's of Course • Keeg's • Metropolis Stores, Inc. • Thomas Projects and Cardwell Thomas & Associates • Wai Eng, Developer • **1988** • American Passage Marketing Corp. • Ed Nowogroski Insurance • The Eyeworks • Greenwood Beauty School • Luke's Pharmacy • Market Street Computer Systems • Mission Pharmacy • Shapiro & Associates • Studio 904 • Woodsilk • **1989** • Carol Vipperman, Inc. • Encore Publishing • Ezell's Fried Chicken • The Folk Art Gallery/La Tienda • IPC Pension Services • Message! Check Corporation • Phil Smart, Inc. • Tillicum Village & Tours, Inc. • Wyatt Stapper Architects • Youth Challenge/Corporate Action Against Drugs • **1990** • Cave Creek Computer • Damm Fine Apparel • The Dilettante • LaGrocce Fashion Apparel • Lemon Grass Bar & Grill • Lortone Inc. • Porter & Jenson Jewelers • Ribbons Pasta Company • Seattle Massage School • Seattle Super Smoke • **1991** • Beacon Market • Corporate Computer • Dashasa • Encore • Haagen-Dazs Ice Cream • Hurds Antiques Etc. • The Joyce Institute • L&H Engraving Co., Inc. • North Seattle Chrysler/Plymouth • Vinson Brothers Corp. • **1992** • Bels International Inc. • Catfish Corner • Fran's Chocolates • New Seattle Massage • Pagliacci • The Seal Press • Seattle Massage School • Tickle Tune Typhoon • West Seattle Nursery • Wide World Books & Maps • **1993** • Café Vizcaya • City People's Mercantile • Dankens Gourmet Ice Cream • Gable Design Group • Helium Roses Balloon & Flower Co. • Laque Gifts / Kidpreneurs • New Care Concepts • Pasta & Company • Tabor Electric Company • Washington Transit Advertising • **1994** • Bostwick Temporary • Broadway New American Grill • CBM Creative Chocolates • Flying Spot, Inc. • Laser Learning Technologies, Inc. • Len-Can Construction • McKnight & Company • Pyro Media • The Upper Crust • Wiseman's Appliance & TV • **1995** • The Collins Group • GGLO • Giorgina's Italian Kitchen • Imperial Lanes • Madison Park Greetings • Olympic Tug & Barge • The Ragin Cajun • Seattle Therapy Specialists • Tully's Coffee Corporation • The Write Stuff • **1996** • The Blue Parrott • Byrne Specialty Gases, Inc. • Caffée Appassionato • Edge of Glass Gallery • Julia's in Wallingford • Kid's Kraft • Olympic Hot Tubs • Philly's Best • Severson Construction • Trac Associates • **1997** • Advance Capital, Inc. • Beso de Luna, Inc. • Buck & Buck Inc. • Deeny Construction Co., Inc. • The Essential Baking Co. • Illusions Hair Design, Inc. • Mae's Phinney Ridge Café • Mutual Fish Co. • SERC (Statistics and Epidemiology Research) • The Wing Dome • **1998** • Academy Realist Art • B&G Machine • Bedrock Industries • Dahlia Lounge • Glosten Associates • Hales Ales Brewery • Kvichak Marine • MLK Market • Richmond P.R. • **1999** • Benham Studio Gallery • CleanScapes, Inc. • International Student Tours, LLC • Kathy Casey Food Studios • Kusak Cut Glass Works • Laucks Testing Labs • Mammography Reporting System, Inc. • Paradigm Communications Group • Quiring Monuments, Inc. • RoseWater Engineering • **2000** • Anchor Environmental • Banzai Sushi • Donald I. King, FAIA, DKA • HematoLogics, Inc. • Marketfitz, Inc. • Pike Place Market Creamery • Plantscapes, Inc. • POP! Multimedia, Inc. • Seattle Training Specialists • Survival, Inc. • Webster's Charlestown Street Café • **2001** • Botanical Designs, Inc. • Ebbets Field Flannels, Inc. • Excelsior Travel Service • Genesee Fuel and Heating Co. • Habitude • Inay's Kitchen • La Panzanella • Market Optical • NW Legal Support • Western Foil Corp. • **2002** • Curious Kidstuff • Girvin, Inc. • Glerup-Revere Company • Le Pichet • PhenoPath Laboratories • Pioneer Organics • Ridolfi Engineers • Seattle Chocolate • Three Dog Bakery • Tom's Automotive Service • **2003** • Argosy Cruises • Asia First, Inc. • Cristy Carner Salon & Spa • Elliott Bay Design Group • Family Resource Home Care • Hodge's Hair Quarters • Leschi Food Mart • Queen Anne Office Supply • Seidelhuber Iron & Bronze Works, Inc. • Student Cleaning • **2004** • ActivSpace LLC • Avidian Technologies • Bandoleone fine Latin cuisine / Tango tapas restaurant & lounge • ColorsNW Magazine • Compass Communications, Inc. • GoTech, Inc. • Hilltop Service Station, Inc. • SignOn: a Sign Language Interpreting Resource LLC • Two Big Blondes, Inc. • Utilikilts Company LLC • **2005** • Bailey/Coy Books • Catapult Community Developers • Colaizzo Opticians • Linda's Tavern • Metsker Maps of Seattle • Northwest Fine Woodworking • Pacific Northwest Equipment, Inc. • Parker LePla. • Rainier Chiropractic, PS • Triangle Associates, Inc.



2005 Mayor's Small Business Awards

1984-2005

Celebrating 21 Years of Small Business Excellence

Every year, ten small businesses in Seattle receive special recognition for their accomplishments through the **Mayor's Small Business Awards**. Honored for excellence in management, marketing and community involvement, this year's winners represent a cross-section of Seattle's small businesses and illustrate the diverse nature of small business in the variety of services, location and strategies for success. To qualify, the business must have no more than 100 employees and gross revenues of less than \$10 million.

Since the inception of the awards twenty-one years ago, over 200 businesses have won top honors. According to Mayor Greg Nickels, "small businesses are really the economic engines that feed our economy, nourish our neighborhoods and provide the unique flavor that makes Seattle such a great place to live."

The seven judges involved in this year's awards included small business owners, previous awards winners and representatives of community development. After a confidential review of nominations and rounds of deliberation, ten small businesses were selected for recognition of their achievements.

Congratulations to this year's winners of the 2005 Small Business Awards, sponsored by Wells Fargo and the City of Seattle!

Bailey/Coy Books

Michael Wells, Owner
206-323-8842
414 Broadway E, Seattle WA 98102

Located in the heart of the Capitol Hill neighborhood, Bailey/Coy Books is a thriving independent bookstore that has survived the fierce competition of chain bookstores through exceptional customer service and inventive marketing. Owner Michael Wells has modernized and adapted his bookstore in a rapidly changing retail climate. Employees and customers alike give kudos to Michael for his savvy business knowledge, passion for books, successful store events and book promotions, and his dedication to his neighborhood's economic and development challenges.

Catapult Community Developers, LLC

Mark Huppert, Monica Smith, Michael Trower, Owners
206-323-1234
3240 Eastlake Ave E, Suite 200, Seattle WA 98102
www.catapultdevelopment.com

From design through occupancy, Catapult projects are products of a commitment to collaboration, both within the company, and with its community partners. Leading the Puget Sound real estate and development industry in sustainable, community-based development, Catapult partners with non-profit organizations, municipalities and private parties to bring green building principles to every project they do. Catapult invests in its people, community and planet to build value for its customers and communities, and is positioned to reap exceptional rewards for years to come.

Colaizzo Opticians

Camille Colaizzo, Owner
206-285-7212
1623 Queen Anne Ave N, Seattle WA 98109

Camille Colaizzo's unique approach to fashionable, fitted and functional eyewear is what makes this eyeglass gallery and laboratory so successful. Camille, self-described as a "blind optician with impeccable taste," could be aptly called a vendor of "self-esteem." Her customers love what her products do for their appearance, and Camille and her enthusiastic staff specialize in

custom fit, unique design and a stimulating retail environment. Camille embraces her community with local Chamber fundraisers and her employees enjoy exceptional benefits.

Linda's Tavern

Linda Derschang, Owner
206-325-1220
707 E Pine Street, Seattle WA 98122

The motto at Linda's Tavern is "a nice place for nice people" — meaning gracious service and a high quality product in a rustic Northwest environment. Patrons and staff at Linda's enjoy a relaxed "living-room" atmosphere where people from diverse walks of life can mingle together in a friendly, warm environment. Linda's effective approach to managing her employees is apparent in the longevity of their employment, and her pride in this establishment — and efforts to constantly improve its amenities — will ensure a prosperous future.

Metsker Maps of Seattle

John Loacker, Jay Brown, William Ross, and Melanie Tatara, Owners
206-623-8747
1511 First Avenue, Seattle WA 98101
www.metskers.com

Metsker Maps of Seattle has a long and vital history in downtown Seattle, enjoying many decades of involvement in its business community, and cultivating a diverse range of customers from all over the globe. Metsker has endured difficult business conditions and significant technological changes with a philosophy of customer service, quality products and employee satisfaction that has endured for generations. Its recent move to the Pike Place Market was a bold step towards a continued presence in the Seattle business community for many years to come.

Northwest Fine Woodworking

Georgiana Gelfan, Director
206-625-0429
101 S Jackson Street, Seattle WA 98104
www.nwfinewoodworking.com

Twenty-five years ago a group of artisans banded together to create the Northwest Gallery of Fine Woodworking. As pioneers, with the audacious notion that they could actually make a living doing what they loved, they designed, created

and worked with wood. The Pioneer Square-located gallery currently has a director and small staff working in sales and promotion for the co-operative's 30 member/artists. Northwest Fine Woodworking's many patrons include out-of-town collectors, tourists and the people of Seattle.

Pacific Northwest Equipment, Inc.

Terry Thomas, President
206-286-3177
3161 Elliott Avenue, Suite 340 Seattle WA 98121
www.pnwgroup.com

Pacific Northwest Equipment, Inc. is a marine container sales and leasing company that is unique in the transportation industry. What began as a simple idea of expanding the applications of maritime cargo containers has prospered and grown into a diverse range of storage innovations in the maritime industry. Celebrating 25 years of doing business in Seattle, the company attributes its success to local accessibility to its Pacific Northwest customers, as well as superior business ethics and industry integrity. The company's success has enabled it to give generously back to the community, and employees enjoy quality careers with excellent benefits.

Parker LePla

Lynn Parker, Joe LePla, Owners
206-285-5280
1735 Westlake Avenue N, Seattle WA 98109
www.parkerlepla.com

Parker LePla is known as the brand experts in the Pacific Northwest business-to-business market. Co-authors of two books on the subject of integrated branding, Lynn Parker and Joe LePla help clients live their brands and manifest them at every customer touch point, emphasizing strategy, messaging, concepting and copywriting. Doing great work for great people is the job's reward, with an investment in long-term relationships that has prospered in their 11 years of business. Parker LePla's corporate culture includes generous returns to the community, as well as industry-leading benefits to employees.

Rainier Valley Chiropractic, PS

Dr. David Butters DC, Owner
206-723-2820
4236 36th Avenue S, Seattle WA 98118

Dr. David Butters heads up this family-run chiropractic practice in the Rainier Valley. Dr. Butters and his wife of 31 years, Judy, chose the Rainier Valley because they felt compelled to serve the people of this neighborhood by providing alternatives for healthcare, education on health issues, and assistance to seniors and low-income families. Very involved in his community, Dr. Butters is well respected in his profession and serves in a professional capacity on Governor-appointed boards and local associations. Dr. Butters is both proud of and refreshed by the Rainier Valley's ongoing economic revitalization and the positive changes affecting this neighborhood.

Triangle Associates, Inc.

Alice Shorett, President
206-583-0655
811 First Avenue, Suite 255, Seattle WA 98104
www.triangleassociates.com

Celebrating 25 years in business this year, Triangle Associates, Inc. was founded by Alice Shorett to serve public agencies that need assistance in developing public involvement and education programs and in resolving complex policy and planning issues. Alice and her staff offer skilled and creative expertise in facilitation, media-tion, public involvement and environmental education. Triangle's employees receive encouragement and support for work, family and community involvement, and this sense of balance prevails throughout a visibly fulfilled and enthusiastic staff. The Triangle Associates team has received national recognition for their effective problem-solving of some very complex and thorny issues.

